

# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 1: Summary



## COST BY GROUP

Group	Budget, Σ	Actual, Σ	Variance, Σ	Variance, %	Projected Annual, Σ
<b>Electricity</b>	<b>\$1,263,880</b>	<b>\$1,117,776</b>	<b>(\$146,105)</b>	<b>-11.6%</b>	<b>\$4,016,051</b>
GROUP NAME 3	\$43,434	\$39,277	(\$4,157)	-9.6%	\$110,823
GROUP NAME 4	\$1,220,446	\$1,078,499	(\$141,947)	-11.6%	\$3,905,228
<b>Natural Gas</b>	<b>\$291,953</b>	<b>\$305,696</b>	<b>\$13,742</b>	<b>4.7%</b>	<b>\$617,026</b>
GROUP NAME 2	\$270,705	\$285,061	\$14,355	5.3%	\$580,242
GROUP NAME 3	\$21,248	\$20,635	(\$613)	-2.9%	\$36,784
<b>Total</b>	<b>\$1,555,834</b>	<b>\$1,423,471</b>	<b>(\$132,362)</b>	<b>-8.5%</b>	<b>\$4,633,077</b>

## USE BY GROUP

Group	Budget, Σ	Actual, Σ	Variance, Σ	Variance, %	Unit
<b>Electricity</b>	<b>5,724,997</b>	<b>6,326,141</b>	<b>601,144</b>	<b>10.5%</b>	<b>kWh</b>
GROUP NAME 3	166,200	149,000	-17,200	-10.3%	kWh
GROUP NAME 4	5,558,797	6,177,141	618,344	11.1%	kWh
<b>Natural Gas</b>	<b>27,529</b>	<b>28,647</b>	<b>1,118</b>	<b>4.1%</b>	<b>Dth</b>
GROUP NAME 2	26,376	27,548	1,172	4.4%	Dth
GROUP NAME 3	1,154	1,099	-54	-4.7%	Dth
<b>Total</b>	<b>47,063,669</b>	<b>50,232,991</b>	<b>3,169,322</b>	<b>6.7%</b>	<b>kBtu</b>

## RATE BY GROUP

Group	Budget, Σ	Actual, Σ	Variance, Σ	Variance, %	Unit
<b>Electricity</b>	<b>\$0.2208</b>	<b>\$0.1767</b>	<b>(\$0.0441)</b>	<b>-20.0%</b>	<b>\$/kWh</b>
<b>GROUP NAME 3</b>	<b>\$0.2613</b>	<b>\$0.2636</b>	<b>\$0.0023</b>	<b>0.9%</b>	<b>\$/kWh</b>
Delivery	\$0.0925	\$0.1027	\$0.0102	11.1%	\$/kWh
Supply	\$0.1688	\$0.1609	(\$0.0080)	-4.7%	\$/kWh
Usage					\$/kWh
<b>GROUP NAME 4</b>	<b>\$0.2196</b>	<b>\$0.1746</b>	<b>(\$0.0450)</b>	<b>-20.5%</b>	<b>\$/kWh</b>
Delivery	\$0.0793	\$0.0773	(\$0.0020)	-2.5%	\$/kWh
Supply	\$0.1403	\$0.0973	(\$0.0430)	-30.6%	\$/kWh
Usage					\$/kWh
<b>Natural Gas</b>	<b>\$10.6052</b>	<b>\$10.6710</b>	<b>\$0.0658</b>	<b>0.6%</b>	<b>\$/Dth</b>
<b>GROUP NAME 2</b>	<b>\$10.2634</b>	<b>\$10.3477</b>	<b>\$0.0843</b>	<b>0.8%</b>	<b>\$/Dth</b>
Delivery	\$6.3734	\$6.2724	(\$0.1011)	-1.6%	\$/Dth
Supply	\$3.8900	\$4.0754	\$0.1854	4.8%	\$/Dth
Usage					\$/Dth
<b>GROUP NAME 3</b>	<b>\$18.4206</b>	<b>\$18.7730</b>	<b>\$0.3524</b>	<b>1.9%</b>	<b>\$/Dth</b>
Delivery	\$9.5321	\$9.8735	\$0.3414	3.6%	\$/Dth
Supply	\$8.8885	\$8.8995	\$0.0109	0.1%	\$/Dth
Usage					\$/Dth
<b>Total</b>	<b>\$0.0331</b>	<b>\$0.0283</b>	<b>(\$0.0047)</b>	<b>-14.3%</b>	<b>\$/kBtu</b>

# SAMPLE CUSTOMER

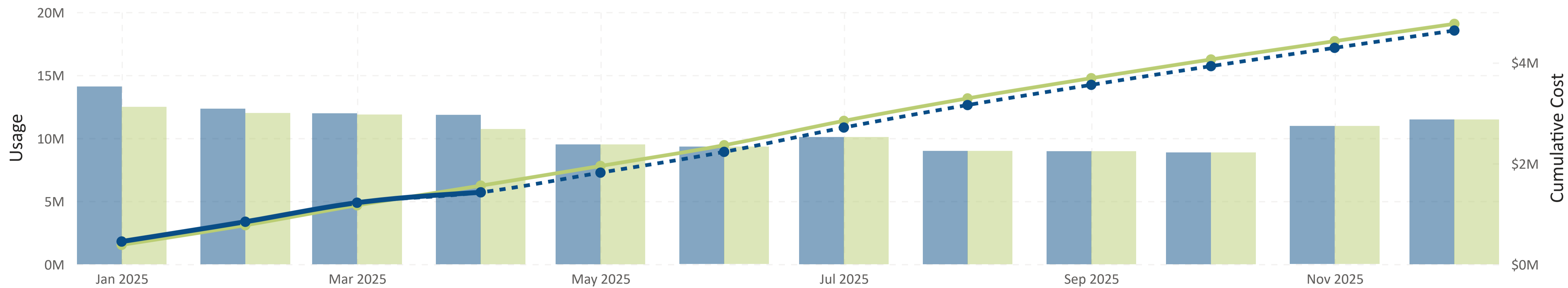
Variance Tracker: FY2025 through 2025-04  
 Page 2: Total Energy - Supply and Delivery  
 Groups: GROUP NAME 3, GROUP NAME 2, and more



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$1,555,834	\$1,423,471	(\$132,362)	-8.5%
<b>Usage</b>	47,063,669	50,232,991	3,169,322	6.7%
<b>Rate</b>	\$0.0331	\$0.0283	(\$0.0047)	-14.3%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
Total Cost (YTD Actual), \$	\$447,089	\$392,488	\$377,265	\$206,629	\$390,421	\$412,179	\$482,625	\$446,002	\$400,814	\$371,102	\$363,270	\$343,193	\$4,633,077
Total Cost (Budget), \$	\$381,503	\$389,157	\$394,999	\$390,175	\$390,421	\$412,179	\$482,625	\$446,002	\$400,814	\$371,102	\$363,270	\$343,193	\$4,765,439
Monthly Variance, \$	\$65,586	\$3,331	(\$17,733)	(\$183,546)									(\$132,362)
Cumulative Variance, \$	\$65,586	\$68,917	\$51,184	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)	(\$132,362)
Cumulative Variance, %	17.2%	8.9%	4.4%	-8.5%	-6.8%	-5.6%	-4.7%	-4.0%	-3.6%	-3.3%	-3.0%	-2.8%	
Total Use (YTD Actual), kBtu	14,092,314	12,335,873	11,959,256	11,845,548	9,493,875	9,312,324	10,086,540	8,979,062	8,951,779	8,859,213	10,953,991	11,477,267	128,347,041
Total Use (Budget), kBtu	12,488,549	11,997,897	11,866,542	10,710,681	9,493,875	9,312,324	10,086,540	8,979,062	8,951,779	8,859,213	10,953,991	11,477,267	125,177,719
Monthly Variance, kBtu	1,603,766	337,975	92,714	1,134,867									3,169,322
Cumulative Variance, kBtu	1,603,766	1,941,741	2,034,455	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322	3,169,322
Cumulative Variance, %	12.8%	7.9%	5.6%	6.7%	5.6%	4.8%	4.2%	3.7%	3.4%	3.1%	2.8%	2.5%	
Total Rate (YTD Actual), \$/kBtu	\$0.0317	\$0.0318	\$0.0315	\$0.0174	\$0.0411	\$0.0443	\$0.0478	\$0.0497	\$0.0448	\$0.0419	\$0.0332	\$0.0299	\$0.0361
Total Rate (Budget), \$/kBtu	\$0.0305	\$0.0324	\$0.0333	\$0.0364	\$0.0411	\$0.0443	\$0.0478	\$0.0497	\$0.0448	\$0.0419	\$0.0332	\$0.0299	\$0.0381
Rate Variance, \$/kBtu	\$0.0012	(\$0.0006)	(\$0.0017)	(\$0.0190)									(\$0.0020)

● Actual Usage, Σ ● Budget Usage, Σ — Budget Cost, Σ — Actual Cost (YTD), Σ - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 3: Electricity - Supply and Delivery

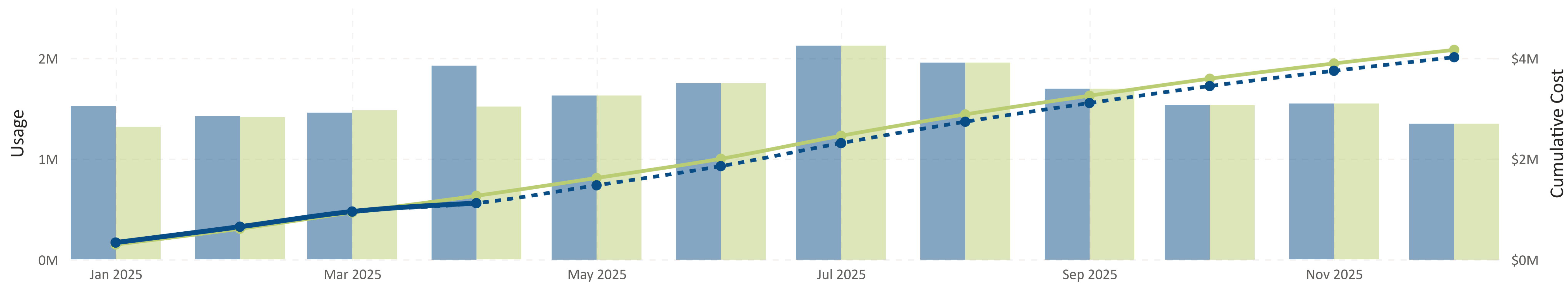
Groups: GROUP NAME 3 and GROUP NAME 4



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$1,263,880	\$1,117,776	(\$146,105)	-11.6%
<b>Usage</b>	5,724,997	6,326,141	601,144	10.5%
<b>Rate</b>	\$0.2208	\$0.1767	(\$0.0441)	-20.0%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$334,571	\$314,851	\$301,017	\$167,337	\$354,156	\$381,328	\$456,530	\$424,741	\$371,696	\$337,383	\$302,659	\$269,783	<b>\$4,016,051</b>
<b>Total Cost (Budget), \$</b>	\$296,306	\$313,171	\$322,826	\$331,578	\$354,156	\$381,328	\$456,530	\$424,741	\$371,696	\$337,383	\$302,659	\$269,783	<b>\$4,162,156</b>
Monthly Variance, \$	\$38,265	\$1,680	(\$21,809)	(\$164,241)									<b>(\$146,105)</b>
Cumulative Variance, \$	\$38,265	\$39,946	\$18,136	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	(\$146,105)	<b>(\$146,105)</b>
Cumulative Variance, %	12.9%	6.6%	1.9%	-11.6%	-9.0%	-7.3%	-5.9%	-5.1%	-4.5%	-4.1%	-3.8%	-3.5%	
<b>Total Use (YTD Actual), kWh</b>	1,523,153	1,422,383	1,455,964	1,924,641	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,905,221</b>
<b>Total Use (Budget), kWh</b>	1,314,770	1,412,543	1,480,490	1,517,194	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,304,077</b>
Monthly Variance, kWh	208,383	9,840	-24,526	407,447									<b>601,144</b>
Cumulative Variance, kWh	208,383	218,223	193,697	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	
Cumulative Variance, %	15.8%	8.0%	4.6%	10.5%	8.2%	6.6%	5.4%	4.6%	4.0%	3.7%	3.3%	3.1%	
<b>Total Rate (YTD Actual), \$/kWh</b>	\$0.2197	\$0.2214	\$0.2067	\$0.0869	\$0.2176	\$0.2180	\$0.2151	\$0.2172	\$0.2193	\$0.2200	\$0.1956	\$0.2001	<b>\$0.2018</b>
<b>Total Rate (Budget), \$/kWh</b>	\$0.2254	\$0.2217	\$0.2181	\$0.2185	\$0.2176	\$0.2180	\$0.2151	\$0.2172	\$0.2193	\$0.2200	\$0.1956	\$0.2001	<b>\$0.2156</b>
Rate Variance, \$/kWh	(\$0.0057)	(\$0.0004)	(\$0.0113)	(\$0.1316)									<b>(\$0.0139)</b>

● Actual Usage, Σ 
 ● Budget Usage, Σ 
 — Budget Cost, Σ 
 — Actual Cost (YTD), Σ 
 - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 4: Natural Gas - Supply and Delivery

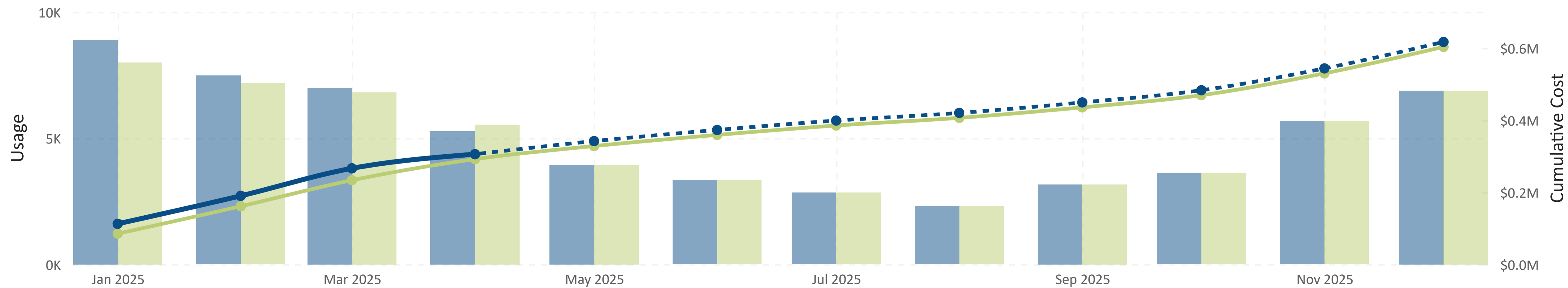
Groups: GROUP NAME 2 and GROUP NAME 3



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$291,953	\$305,696	\$13,742	4.7%
<b>Usage</b>	27,529	28,647	1,118	4.1%
<b>Rate</b>	\$10.6052	\$10.6710	\$0.0658	0.6%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$112,518	\$77,637	\$76,249	\$39,292	\$36,264	\$30,851	\$26,095	\$21,261	\$29,118	\$33,719	\$60,611	\$73,410	<b>\$617,026</b>
<b>Total Cost (Budget), \$</b>	\$85,197	\$75,986	\$72,173	\$58,597	\$36,264	\$30,851	\$26,095	\$21,261	\$29,118	\$33,719	\$60,611	\$73,410	<b>\$603,283</b>
Monthly Variance, \$	\$27,321	\$1,651	\$4,076	(\$19,305)									<b>\$13,742</b>
Cumulative Variance, \$	\$27,321	\$28,972	\$33,048	\$13,742	\$13,742	\$13,742	\$13,742	\$13,742	\$13,742	\$13,742	\$13,742	\$13,742	
Cumulative Variance, %	32.1%	18.0%	14.2%	4.7%	4.2%	3.8%	3.6%	3.4%	3.2%	2.9%	2.6%	2.3%	
<b>Total Use (YTD Actual), Dth</b>	8,895	7,483	6,991	5,278	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>60,428</b>
<b>Total Use (Budget), Dth</b>	8,002	7,178	6,815	5,534	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>59,309</b>
Monthly Variance, Dth	893	304	176	-255									<b>1,118</b>
Cumulative Variance, Dth	893	1,197	1,374	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	
Cumulative Variance, %	11.2%	7.9%	6.2%	4.1%	3.6%	3.2%	3.0%	2.8%	2.6%	2.4%	2.1%	1.9%	
<b>Total Rate (YTD Actual), \$/Dth</b>	\$12.6494	\$10.3759	\$10.9063	\$7.4438	\$9.2061	\$9.2297	\$9.1764	\$9.2195	\$9.1862	\$9.2978	\$10.6805	\$10.6740	<b>\$10.2110</b>
<b>Total Rate (Budget), \$/Dth</b>	\$10.6465	\$10.5858	\$10.5905	\$10.5889	\$9.2061	\$9.2297	\$9.1764	\$9.2195	\$9.1862	\$9.2978	\$10.6805	\$10.6740	<b>\$10.1718</b>
Rate Variance, \$/Dth	\$2.0029	(\$0.2100)	\$0.3158	(\$3.1450)									<b>\$0.0392</b>

● Actual Usage, Σ 
 ● Budget Usage, Σ 
 — Budget Cost, Σ 
 — Actual Cost (YTD), Σ 
 - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 5: Electricity - Supply

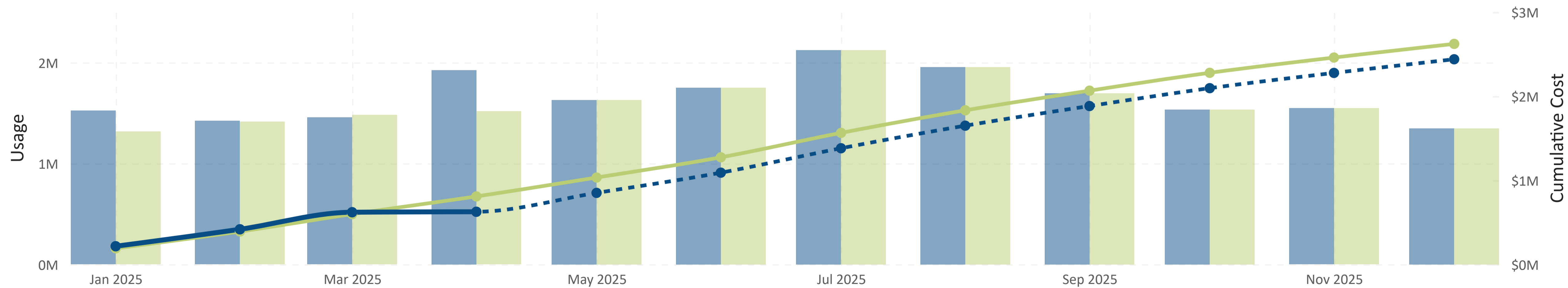
Groups: GROUP NAME 3 and GROUP NAME 4



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$807,888	\$625,142	(\$182,746)	-22.6%
<b>Usage</b>	5,724,997	6,326,141	601,144	10.5%
<b>Rate</b>	\$0.1411	\$0.0988	(\$0.0423)	-30.0%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$215,284	\$201,575	\$202,898	\$5,385	\$224,493	\$240,381	\$290,455	\$268,383	\$233,574	\$212,271	\$181,377	\$162,408	<b>\$2,438,484</b>
<b>Total Cost (Budget), \$</b>	\$190,491	\$200,002	\$206,741	\$210,654	\$224,493	\$240,381	\$290,455	\$268,383	\$233,574	\$212,271	\$181,377	\$162,408	<b>\$2,621,230</b>
Monthly Variance, \$	\$24,793	\$1,573	(\$3,843)	(\$205,269)									<b>(\$182,746)</b>
Cumulative Variance, \$	\$24,793	\$26,366	\$22,523	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	(\$182,746)	<b>(\$182,746)</b>
Cumulative Variance, %	13.0%	6.8%	3.8%	-22.6%	-17.7%	-14.4%	-11.7%	-10.0%	-8.8%	-8.0%	-7.4%	-7.0%	
<b>Total Use (YTD Actual), kWh</b>	1,523,153	1,422,383	1,455,964	1,924,641	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,905,221</b>
<b>Total Use (Budget), kWh</b>	1,314,770	1,412,543	1,480,490	1,517,194	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,304,077</b>
Monthly Variance, kWh	208,383	9,840	-24,526	407,447									<b>601,144</b>
Cumulative Variance, kWh	208,383	218,223	193,697	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	
Cumulative Variance, %	15.8%	8.0%	4.6%	10.5%	8.2%	6.6%	5.4%	4.6%	4.0%	3.7%	3.3%	3.1%	
<b>Total Rate (YTD Actual), \$/kWh</b>	\$0.1413	\$0.1417	\$0.1394	\$0.0028	\$0.1379	\$0.1374	\$0.1368	\$0.1372	\$0.1378	\$0.1384	\$0.1172	\$0.1205	<b>\$0.1225</b>
<b>Total Rate (Budget), \$/kWh</b>	\$0.1449	\$0.1416	\$0.1396	\$0.1388	\$0.1379	\$0.1374	\$0.1368	\$0.1372	\$0.1378	\$0.1384	\$0.1172	\$0.1205	<b>\$0.1358</b>
Rate Variance, \$/kWh	(\$0.0035)	<b>\$0.0001</b>	(\$0.0003)	<b>(\$0.1360)</b>									<b>(\$0.0133)</b>

● Actual Usage, Σ ● Budget Usage, Σ — Budget Cost, Σ — Actual Cost (YTD), Σ - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 6: Electricity - Delivery

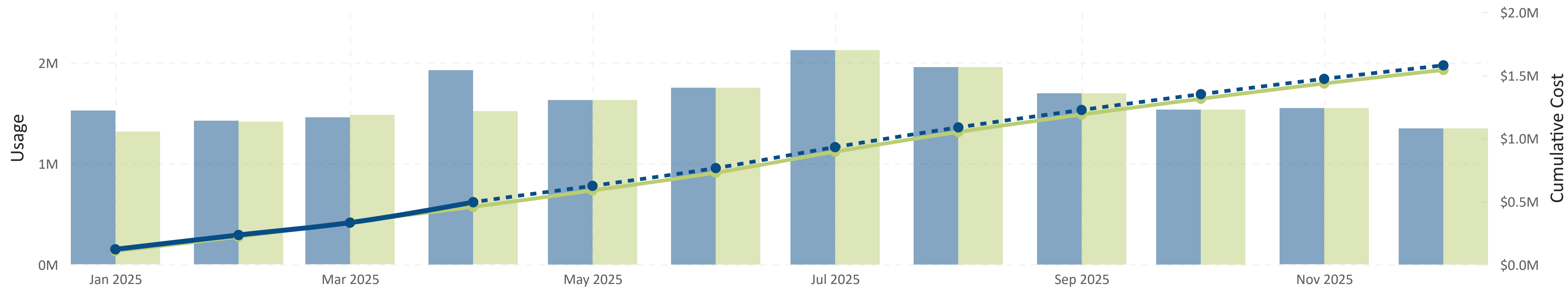
Groups: GROUP NAME 3 and GROUP NAME 4



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$455,992	\$492,633	\$36,642	8.0%
<b>Usage</b>	5,724,997	6,326,141	601,144	10.5%
<b>Rate</b>	\$0.0796	\$0.0779	(\$0.0018)	-2.2%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$119,287	\$113,276	\$98,118	\$161,952	\$129,663	\$140,948	\$166,074	\$156,358	\$138,123	\$125,112	\$121,282	\$107,375	<b>\$1,577,567</b>
<b>Total Cost (Budget), \$</b>	\$105,815	\$113,168	\$116,084	\$120,924	\$129,663	\$140,948	\$166,074	\$156,358	\$138,123	\$125,112	\$121,282	\$107,375	<b>\$1,540,926</b>
Monthly Variance, \$	\$13,472	\$107	(\$17,966)	\$41,028									<b>\$36,642</b>
Cumulative Variance, \$	\$13,472	\$13,580	(\$4,386)	\$36,642	\$36,642	\$36,642	\$36,642	\$36,642	\$36,642	\$36,642	\$36,642	\$36,642	<b>\$36,642</b>
Cumulative Variance, %	12.7%	6.2%	-1.3%	8.0%	6.3%	5.0%	4.1%	3.5%	3.1%	2.8%	2.6%	2.4%	
<b>Total Use (YTD Actual), kWh</b>	1,523,153	1,422,383	1,455,964	1,924,641	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,905,221</b>
<b>Total Use (Budget), kWh</b>	1,314,770	1,412,543	1,480,490	1,517,194	1,627,924	1,749,563	2,122,657	1,955,642	1,694,550	1,533,537	1,547,129	1,348,078	<b>19,304,077</b>
Monthly Variance, kWh	208,383	9,840	-24,526	407,447									<b>601,144</b>
Cumulative Variance, kWh	208,383	218,223	193,697	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	601,144	
Cumulative Variance, %	15.8%	8.0%	4.6%	10.5%	8.2%	6.6%	5.4%	4.6%	4.0%	3.7%	3.3%	3.1%	
<b>Total Rate (YTD Actual), \$/kWh</b>	\$0.0783	\$0.0796	\$0.0674	\$0.0841	\$0.0796	\$0.0806	\$0.0782	\$0.0800	\$0.0815	\$0.0816	\$0.0784	\$0.0797	<b>\$0.0793</b>
<b>Total Rate (Budget), \$/kWh</b>	\$0.0805	\$0.0801	\$0.0784	\$0.0797	\$0.0796	\$0.0806	\$0.0782	\$0.0800	\$0.0815	\$0.0816	\$0.0784	\$0.0797	<b>\$0.0798</b>
Rate Variance, \$/kWh	(\$0.0022)	(\$0.0005)	(\$0.0110)	\$0.0044									<b>(\$0.0006)</b>

● Actual Usage, Σ ● Budget Usage, Σ — Budget Cost, Σ — Actual Cost (YTD), Σ - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

Page 7: Natural Gas - Supply

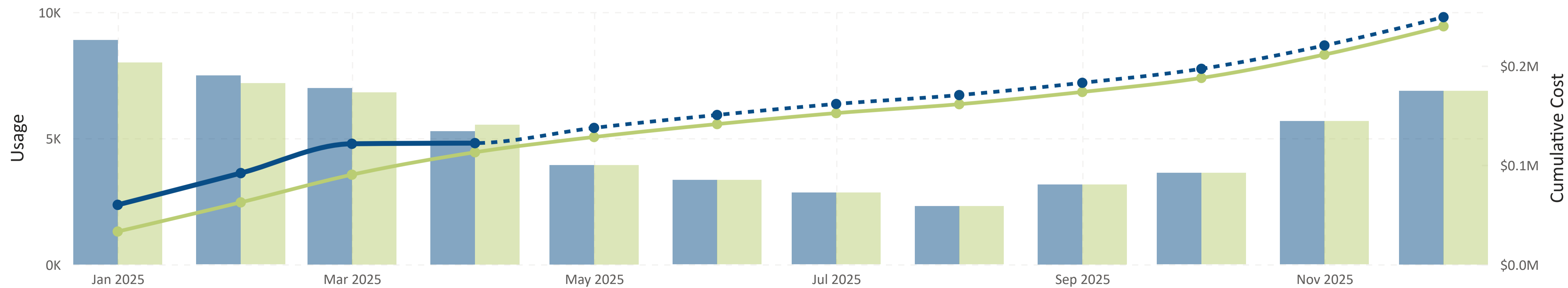
Groups: GROUP NAME 2 and GROUP NAME 3



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$112,854	\$122,051	\$9,197	8.1%
<b>Usage</b>	27,529	28,647	1,118	4.1%
<b>Rate</b>	\$4.0994	\$4.2605	\$0.1610	3.9%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$59,917	\$31,962	\$29,520	\$653	\$15,341	\$13,019	\$11,062	\$8,971	\$12,331	\$14,109	\$23,497	\$28,499	<b>\$248,879</b>
<b>Total Cost (Budget), \$</b>	\$33,058	\$29,347	\$27,870	\$22,579	\$15,341	\$13,019	\$11,062	\$8,971	\$12,331	\$14,109	\$23,497	\$28,499	<b>\$239,683</b>
Monthly Variance, \$	\$26,859	\$2,615	\$1,650	(\$21,926)									<b>\$9,197</b>
Cumulative Variance, \$	\$26,859	\$29,473	\$31,123	\$9,197	\$9,197	\$9,197	\$9,197	\$9,197	\$9,197	\$9,197	\$9,197	\$9,197	
Cumulative Variance, %	81.2%	47.2%	34.5%	8.1%	7.2%	6.5%	6.0%	5.7%	5.3%	4.9%	4.4%	3.8%	
<b>Total Use (YTD Actual), Dth</b>	8,895	7,483	6,991	5,278	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>60,428</b>
<b>Total Use (Budget), Dth</b>	8,002	7,178	6,815	5,534	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>59,309</b>
Monthly Variance, Dth	893	304	176	-255									<b>1,118</b>
Cumulative Variance, Dth	893	1,197	1,374	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	
Cumulative Variance, %	11.2%	7.9%	6.2%	4.1%	3.6%	3.2%	3.0%	2.8%	2.6%	2.4%	2.1%	1.9%	
<b>Total Rate (YTD Actual), \$/Dth</b>	\$6.7359	\$4.2715	\$4.2223	\$0.1237	\$3.8945	\$3.8950	\$3.8900	\$3.8900	\$3.8901	\$3.8905	\$4.1404	\$4.1438	<b>\$4.1186</b>
<b>Total Rate (Budget), \$/Dth</b>	\$4.1310	\$4.0884	\$4.0896	\$4.0802	\$3.8945	\$3.8950	\$3.8900	\$3.8900	\$3.8901	\$3.8905	\$4.1404	\$4.1438	<b>\$4.0412</b>
Rate Variance, \$/Dth	<b>\$2.6049</b>	\$0.1831	\$0.1328	<b>(\$3.9565)</b>									<b>\$0.0774</b>

● Actual Usage, Σ ● Budget Usage, Σ — Budget Cost, Σ — Actual Cost (YTD), Σ - - - Projected Cost, Σ



# SAMPLE CUSTOMER

Variance Tracker: FY2025 through 2025-04

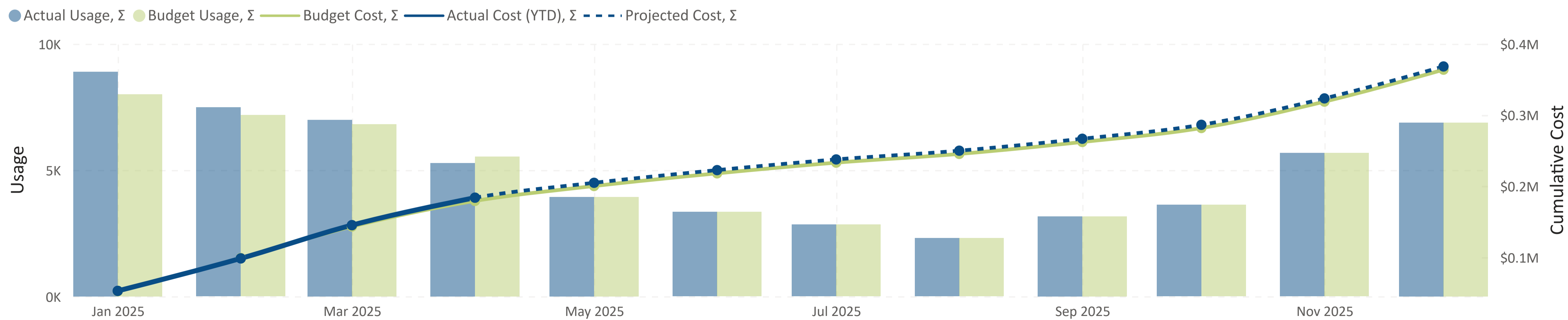
Page 8: Natural Gas - Delivery

Groups: GROUP NAME 2 and GROUP NAME 3



	Budget, Σ - YTD	Actual, Σ - YTD	Variance, Σ - YTD	Variance, % - YTD
<b>Cost</b>	\$179,099	\$183,645	\$4,546	2.5%
<b>Usage</b>	27,529	28,647	1,118	4.1%
<b>Rate</b>	\$6.5058	\$6.4105	(\$0.0952)	-1.5%

	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025	Jul 2025	Aug 2025	Sep 2025	Oct 2025	Nov 2025	Dec 2025	Annual Total
<b>Total Cost (YTD Actual), \$</b>	\$52,601	\$45,676	\$46,729	\$38,639	\$20,923	\$17,832	\$15,033	\$12,290	\$16,787	\$19,610	\$37,115	\$44,911	<b>\$368,146</b>
<b>Total Cost (Budget), \$</b>	\$52,139	\$46,639	\$44,303	\$36,017	\$20,923	\$17,832	\$15,033	\$12,290	\$16,787	\$19,610	\$37,115	\$44,911	<b>\$363,600</b>
Monthly Variance, \$	\$462	(\$963)	\$2,426	\$2,621									<b>\$4,546</b>
Cumulative Variance, \$	\$462	(\$502)	\$1,925	\$4,546	\$4,546	\$4,546	\$4,546	\$4,546	\$4,546	\$4,546	\$4,546	\$4,546	
Cumulative Variance, %	0.9%	-0.5%	1.3%	2.5%	2.3%	2.1%	2.0%	1.9%	1.7%	1.6%	1.4%	1.3%	
<b>Total Use (YTD Actual), Dth</b>	8,895	7,483	6,991	5,278	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>60,428</b>
<b>Total Use (Budget), Dth</b>	8,002	7,178	6,815	5,534	3,939	3,343	2,844	2,306	3,170	3,627	5,675	6,877	<b>59,309</b>
Monthly Variance, Dth	893	304	176	-255									<b>1,118</b>
Cumulative Variance, Dth	893	1,197	1,374	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	1,118	
Cumulative Variance, %	11.2%	7.9%	6.2%	4.1%	3.6%	3.2%	3.0%	2.8%	2.6%	2.4%	2.1%	1.9%	
<b>Total Rate (YTD Actual), \$/Dth</b>	\$5.9135	\$6.1044	\$6.6839	\$7.3201	\$5.3115	\$5.3348	\$5.2864	\$5.3294	\$5.2962	\$5.4073	\$6.5400	\$6.5302	<b>\$6.0924</b>
<b>Total Rate (Budget), \$/Dth</b>	\$6.5155	\$6.4974	\$6.5009	\$6.5086	\$5.3115	\$5.3348	\$5.2864	\$5.3294	\$5.2962	\$5.4073	\$6.5400	\$6.5302	<b>\$6.1306</b>
Rate Variance, \$/Dth	(\$0.6020)	(\$0.3931)	\$0.1830	\$0.8115									<b>(\$0.0382)</b>





# SAMPLE CUSTOMER

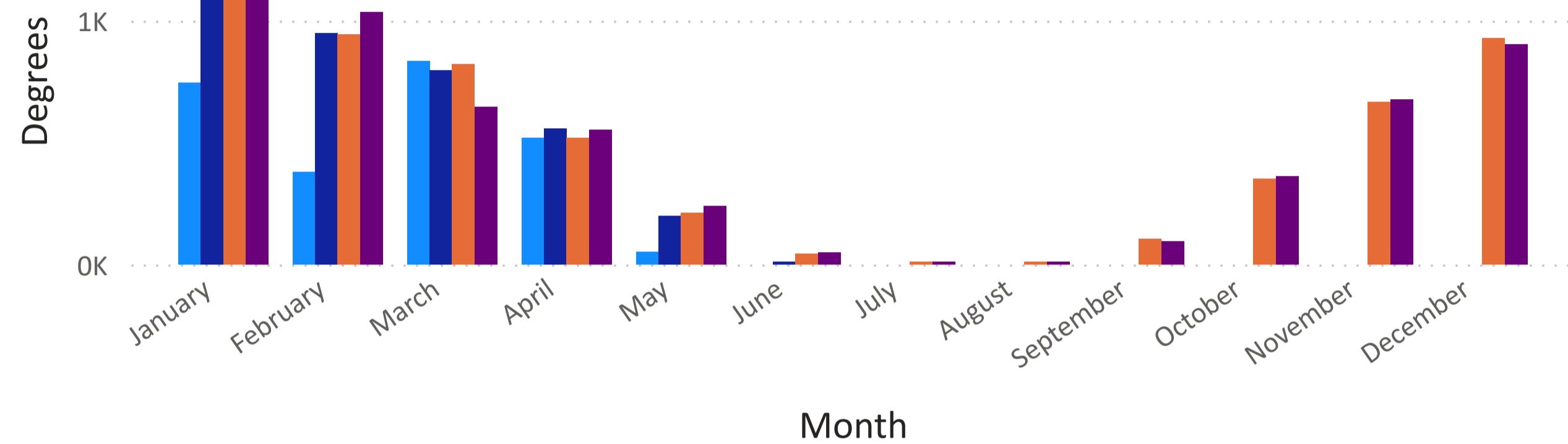
Variance Tracker: FY2025 through 2025-04

Page 9: Heating and Cooling Degree Days



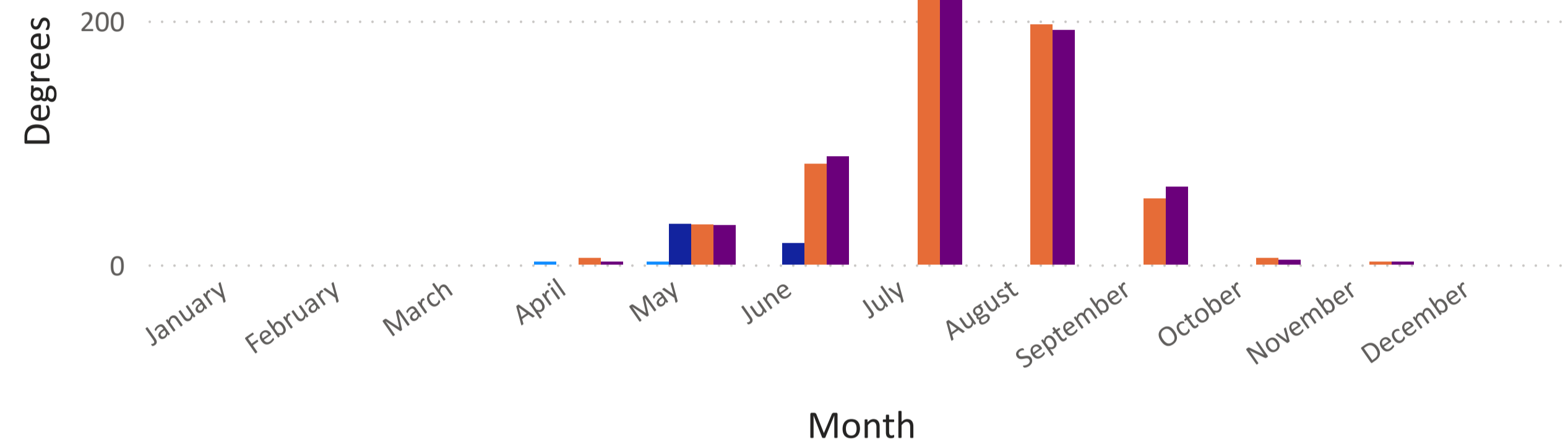
## Average Heating Degree Days

● Current Year ● Last Year ● 3-Year ● 10-Year



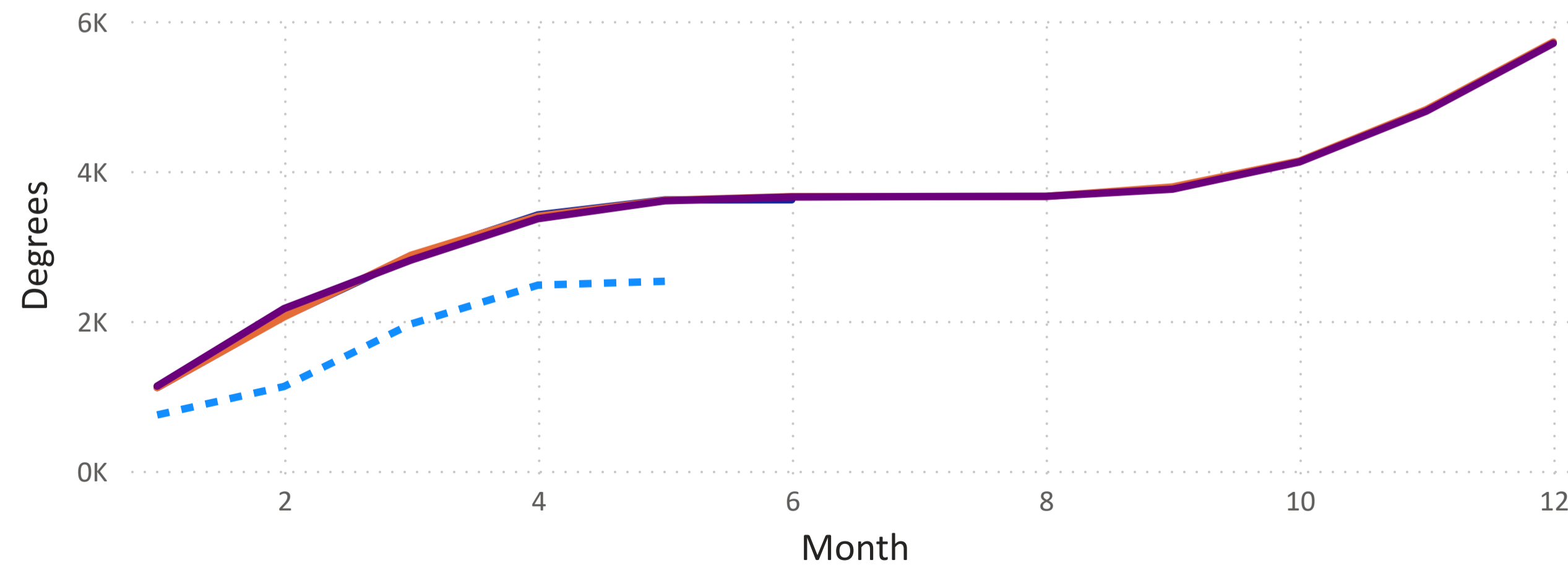
## Average Cooling Degree Days

● Current Year ● Last Year ● 3-Year ● 10-Year



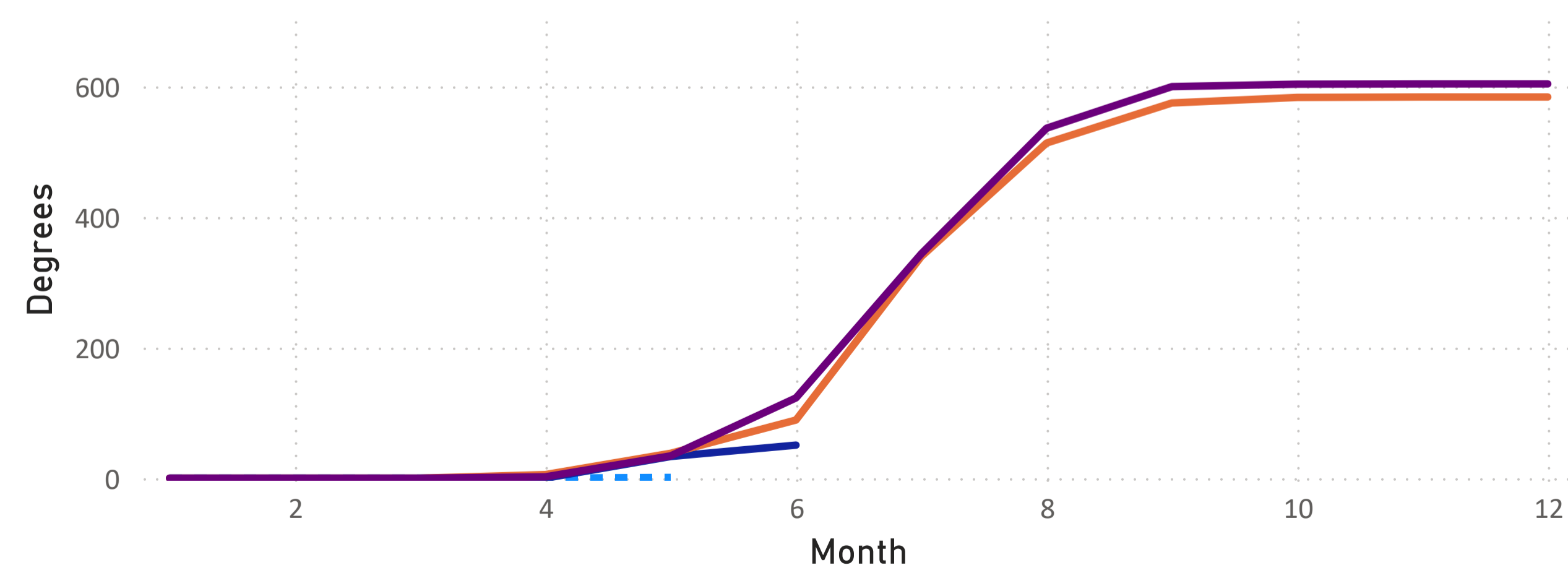
## Average Cumulative Heating Degree Days

● Current Year ● Last Year ● 3-Year ● 10-Year



## Average Cumulative Cooling Degree Days

● Current Year ● Last Year ● 3-Year ● 10-Year



HDD: IF AVG(daily temp) < 65 THEN 65 - AVG(daily temp)

CDD: IF AVG(daily temp) > 65 THEN AVG(daily temp) - 65

# Variance Tracker

Interactive Dashboard



## Dashboard Descriptions

**Summary** - highlighted key metrics to provide insights into the organization's costs, usage, and rate performance compared to budgeted assumptions.

**Total Energy** - commodity performance compared to budgeted (e.g., costs, usage, rate, etc.) expectations via variance analysis in thousand British thermal units (kBtu).

**Monthly Consumption Summary** - identifies account(s) performance compared to budgeted (e.g., costs, usage, rate, etc.) expectations via variance analysis as it relates to consumption units (e.g., Dth, kWh, etc.).

**Monthly Demand Summary** - identifies account(s) performance compared to budgeted (e.g., costs, usage, rate, etc.) expectations via variance analysis as it relates to demand units (e.g., on-peak kW, off-peak kW, etc.).

**Degree Days** - illustrates the heating or cooling degree days, aggregated to month, for the selected account locations.

**Summary of Accounts** - illustrates the budget and actual metrics (e.g., cost, usage, rate, etc.) for account(s), aggregated by commodity per month for the period being analyzed.

## Key Terms

**Dashboard** - analytical summary of key metrics (e.g., cost, usage, rate, etc.), typically illustrates metrics in monthly and annual intervals for a selected fiscal year.

**Variance** - for the period selected, variance is defined as the total budgeted amount minus the amount realized.

**Budget** - total (e.g., cost, usage, etc.), unadjusted budgeted amounts for the period being analyzed.

**Actual** - total (e.g., cost, usage, etc.), unadjusted real-world amounts for the period being analyzed.

**Rate** - total cost divided by total usage (cost/usage) for the period being analyzed.

**Supply** - associated provision cost of the actual commodity itself.

**Delivery** - associated transportation and distribution cost of the commodity.

**Heating Degree Days (HDD) and Cooling Degree Days (CDD)** - are measures of how much the daily average temperature deviates from the base temperature (65 degrees), indicating the need for heating or cooling in a specific location.